

Delaware North Companies Sportservice

Primary Business: Food service, including premium dining, catering and concessions, and retail services at sports and entertainment venues.

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Delaware North Companies Sportservice is one of the largest and most successful providers of food, beverage and retail services at sports and entertainment venues. It is the original operating company of global hospitality, food service and retail provider Delaware North Companies.

Sportservice operates premium dining, catering and concessions at more than 50 stadiums, ballparks and arenas in the United States. These include the New Meadowlands Stadium in New Jersey, Soldier Field in Chicago, Busch Stadium in St. Louis, Comerica Park in Detroit, Target Field in Minneapolis and TD Garden in Boston. Sportservice jointly operates The Plaza hotel's historic Grand Ballroom in New York and operates at several convention centers.

Since originating the sports concessions industry nearly a century ago, Sportservice has continued to bring innovation to sports culinary operations to enhance the guest experience. The company's chefs feature broad menus of traditional and regional favorites, healthy fare and contemporary cuisine.

Through Delaware North's proprietary GuestPath® platform, Sportservice provides outstanding guest services.

Important Facts

- Sportservice was founded in 1915 in Buffalo, N.Y by three brothers- Marvin, Charles and Louis Jacobs, who began selling peanuts and popcorn at local baseball games.

- The first official Sportservice concessions were launched at Jersey City Park, with concessions operating at a Baltimore ballpark by 1919.
- Sportservice won its first Major League contract with the Detroit Tigers in 1930. Delaware North still works with the Tigers, making it the longest relationship in the company's history.
- Sportservice has served fans of the Cincinnati Reds and St. Louis Cardinals since the 1950s.
- In all, Sportservice works with 25 major league sports clients at 23 venues. Its 10 Major League Baseball clients are the Cincinnati Reds, Cleveland Indians, Detroit Tigers, Chicago White Sox, Milwaukee Brewers, St. Louis Cardinals, Texas Rangers, San Diego Padres, Minnesota Twins and Baltimore Orioles.
- Sportservice also works with seven National Football League teams (New York Jets, New York Giants, Buffalo Bills, Chicago Bears, Cleveland Browns, St. Louis Rams and Carolina Panthers); six National Hockey League teams (Boston Bruins, Buffalo Sabres, Columbus Blue Jackets, Nashville Predators and Tampa Bay Lightning); two National Basketball Association teams (Boston Celtics and Minnesota Timberwolves); and two Major League Soccer teams (Sporting Kansas City and New York Red Bulls).
- Sportservice proudly raises more than \$12 million annually for the communities in which it operates through a program allowing not-for-profit groups to volunteer at concession stands.
- Sportservice handled all of the food for the 2009 Major League Baseball All-Star Game at Busch Stadium in St. Louis, and also was tapped to cater MLB's two large pregame events, a first for a sports concessions company. Sportservice featured a menu showcasing the tastes of St. Louis.
- In 2007, Sportservice introduced a new cookbook, "Home Plate: From Hot Dogs to Haute Cuisine," featuring traditional favorites and contemporary dishes from its baseball parks, stadiums and arenas around the country.
- Sportservice has implemented Delaware North's award-winning GreenPath® environmental management program at its venues. Through this effort, Sportservice's operation at Progressive Field, home of the Cleveland Indians, in 2009 obtained international certification (ISO 14001) for its environmental management system. Since then, Great American Ballpark in Cincinnati, Miller Park in Milwaukee, St Pete Times Forum in Tampa and Nationwide Arena in Columbus have become ISO 14001 certified.
- In 2011, Nation's Restaurant News noted Delaware North Companies Sportservice as the second fastest-growing chain in its Top 100 report.

Sportservice Locations

Agganis Arena
Boston, MA

Fifth Third Field
Dayton, OH

Bank of America Stadium
Charlotte, NC

Camelback Ranch
Glendale, AZ

Bridgestone Arena
Nashville, TN

Glendale Spring Training *isn't this the
same as Camelback Ranch
Glendale, AZ

Busch Stadium
St. Louis, MO

Great American Ball Park
Cincinnati, OH

Camden Yards
Baltimore, MD

Hammons Field
Springfield, MO

Chain of Lakes Stadium
Winter Haven, FL

Howard J. Lamade Stadium
Williamsport, PA

Cleveland Browns Stadium
Cleveland, OH

HSBC Arena
Buffalo, NY

Comcast Center
Mansfield, MA

Livestrong Stadium
Kansas City, MO

Comerica Park
Detroit, MI

Maryvale Stadium *is this part of
Phoenix Park & Swap
Phoenix, AZ

Dr Pepper/Seven Up Ballpark
Frisco, TX

Metro Bank Park
Harrisburg, PA

Dunkin' Donuts Center
Providence, RI

Miller Park
Milwaukee, WI

Ed Smith Stadium
Sarasota, FL

National Bowling Stadium
Reno, NV

Edward Jones Dome
St. Louis, MO

Nationwide Arena
Columbus, OH

New Meadowlands Stadium
East Rutherford, NJ

St. Pete Times Forum
Tampa, FL

Northville Racetrack
Northville, MI

Stockton Arena
Stockton, CA

PETCO Park
San Diego, CA

Target Field
Minneapolis, MN

Phoenix Park 'n Swap
Phoenix, AZ

TD Garden
Boston, MA

The Plaza
New York, NY

Telus Field
Edmonton, AB (Canada)

Progressive Field
Cleveland, OH

Tucson Electric Park
Tucson, AZ

Ralph Wilson Stadium
Buffalo, NY

U.S. Cellular Field
Chicago, IL

Rangers Ballpark
Arlington, TX

Wildwoods Convention Center
Wildwood, NJ

Red Bull Arena
Harrison, NJ

Wisconsin Expo Center
Madison, WI

Reno Convention/Events Center
Reno, NV

Wisconsin State Fairgrounds
Madison, WI

Reno Livestock Events Center
Reno, NV

XL Center
Hartford, CT

Rexall Place
Edmonton, AB (Canada)

Roger Dean Stadium
Jupiter, FL

Scottsdale Stadium
Scottsdale, AZ

Soldier Field
Chicago, IL