

Delaware North Companies International

Primary Business: Hospitality and food services at travel destinations, sports and entertainment venues, cultural and heritage centers and visitor attractions.

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Delaware North Companies International manages the company's operations outside of North America, which are mainly located in Australia, New Zealand and the United Kingdom. Its special brand of hospitality and foodservice can be found in airports, railway stations, sports and entertainment venues, cultural and heritage centers and visitor attractions.

Delaware North operates at such notable UK venues as Wembley Stadium and Emirates Stadium. The company also manages all hospitality, food service and catering for the Australian Open.

Delaware North has had an international presence for more than 50 years and is widely respected as a global food service and hospitality company. The company's international division has broadened its overall industry presence.

Through Delaware North Companies International's proprietary GuestPath® platform, the company works to provide outstanding guest services. The division is implementing Delaware North's award-winning GreenPath® environmental management program.

Important Facts

- Delaware North began its international expansion in 1957 by acquiring Letheby & Chrstopher, the leading foodservice supplier to racetracks in Great Britain and Ireland.
- Delaware North Companies International began the largest food service contract in the world when it began operating at the UK's Wembley Stadium in 2007. The company will operate food service, premium dining and catering at the venue for 25 years, as well as the sales and marketing of non-event day hospitality for conferences, banquets and functions.
- Delaware North Companies International developed Culinary Wellbeing™ to meet the growing demands from guests for lighter, healthier fare at restaurants, cafes, event dining, banquets and functions. The company has begun incorporating approved menu items at operations including the Australian Open and Wembley Stadium. Delaware North is looking to apply the program to all global operations.
- Delaware North Companies International helped open Vector Arena, a 12,000-seat entertainment venue in New Zealand. The venue has become the major entertainment venue in New Zealand and has hosted artists including Guns n' Roses, Bob Dylan and Christina Aguilera.
- Throughout the 2000s', The Australian Open has drawn more than 500,000 spectators every year and has set single day tennis grand-slam world-record crowds for which Delaware North has provided hospitality and food service.
- In its first year of operation at Wembley Stadium, Delaware North Companies International welcomed fans for Live Earth, the FA Cup Final and the first-ever NFL game played outside of North America.
- In 2009, Delaware North Companies International will open its first concept at Gatwick Airport in London. The company already operates many successful airport concepts throughout Australia.

Locations

Travel Hospitality

Gatwick Airport (London, UK) *Commencing 2009
Adelaide Airport (Australia)
Brisbane International Airport (Australia)
Canberra Airport (Australia)
Hobart Airport (Australia)
Launceston Airport (Australia)
Melbourne Airport – Qantas Domestic Terminal (Australia)
Melbourne Airport – International Terminal (Australia)
Melbourne Airport – Tiger Airways Terminal (Australia)
Perth Airport – Qantas Domestic Terminal (Australia)
Perth Airport – Multi-User Terminal (Australia)
Perth Airport – International Terminal (Australia)
Sydney International Airport (Australia)
Sydney Domestic Airport (Australia)
Wellington International Airport (New Zealand)
Southern Cross Station (Melbourne, Australia)
Sydney Central Railway Station (Australia)
Circular Quay Railway Station (Sydney, Australia)

Sport & Entertainment Venues

Wembley Stadium (London, UK)
Melbourne & Olympic Parks including Rod Laver Arena, Hisense Arena, Lexus Centre and Olympic Park (Melbourne, Australia)
Emirates Stadium (London, UK)
Telstra Dome (Melbourne, Australia)
Vector Arena (Auckland, New Zealand)
Pride Park Stadium (Derby County, UK)
Western Australian Cricket Association (The WACA) (Perth, Australia)
WIN Sports & Entertainment Centre (Wollongong, Australia)
The Sleeman Sports Complex (Brisbane, Australia)

Cultural & Heritage Centers and Visitor Attractions

Zoos Victoria – Melbourne Zoo, Healesville Sanctuary and Werribee Open Range Zoo (Victoria, Australia)
Sovereign Hill Museum & Narmbool Function and Education Centre (Ballarat, Australia)
Ballarat Fine Art Gallery
Albert by the Lake/Bob Jane Stadium (Melbourne, Australia)
The Terrace Tearooms Reception Centre, Royal Botanic Gardens (Melbourne, Australia)

Business, Industry & Education

Box Hill Institute of TAFE (Melbourne, Australia)
WA Police Academy (Perth, Australia)